## An Explanation of the DISC Behavioral Style Graph

The DISC Behavioral Style Graph is a visual representation of a person's <u>DISC self-assessment</u> scores. It also provides a person's category score (in the case of the example below, 7344) and behavioral style pattern (in the case of the example below, The Opportunist).

The Intensity Index, on the left-most side of the graph, is a numerical indication of how intensely a person expresses characteristics of each of the 4 behavioral dimensions: D, I, S and C. To see personality traits associated with each behavioral dimension click <a href="here">here</a>.

The Category Number, on the right-most side of the graph, is a more convenient way to indicate which segment of the graph a point falls in than the Intensity Index. The Category Score is a convenient way to describe how a DISC Behavioral Style Graph will generally look and it also allows someone to determine his/her <u>associated behavioral style pattern</u>. The first category number in the category score is always that of D, the second I, the third S, and the fourth C. The category numbers for the example below are 7 for D, 3 for I, 4 for S, and 4 for C. So, the Category Score for this example is 7344 (see bottom of graph).

Which of the 16 behavioral style patterns the graph pertains to is also given at the bottom of the graph.

