

# [THE DEEP GREEN \(NT\) TEMPERAMENT](#)

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## **Description Of Deep Greens**

Deep Greens value knowledge and competency. As such, they are also known as **Knowledge Seekers**. They prize intelligence in themselves and others, and feel compelled to constantly improve their base of knowledge. Problem solving and mastering new challenges are stimulating. They are often ingenious and insightful, adept at theorizing and conceptualizing, and strive to understand and explain the world around them.

Deep Greens understand and synthesize complex information, anticipate future trends, and focus on long-range goals. They enjoy new ways of doing things: developing, designing, and building models, theories, and systems. Dealing with day-to-day details and facts holds little or no interest to them, and is best if left to others. They aim for self-mastery in everything they do and want to make a unique contribution to their field of work.

Deep Greens value independence and autonomy and dislike hierarchy and bureaucratic structure. They can be argumentative and opinionated when information from authorities contradicts what they believe. They prefer a work environment that is based on objective and fair standards, and where achieving major goals and breakthroughs is part of the routine. They desire recognition and admiration mainly from peers who are competent in their field. They have strong convictions, trust their own judgments, and stand on principles no matter what the consequences. They are skeptical of public opinion.

Deep Greens can come across as know-it-alls and be critical of others' ideas. They are complex and can be difficult for people of other temperaments to understand. Because of the high standards they set for themselves, they can have a sense of inadequacy and self-doubt about their capabilities. Sometimes they become self-critical, disheartened, and/or depressed if their own need for self-improvement falls short of these standards.

Deep Greens share connections of the mind more than those of the heart. They like relating through mental challenges such as interesting discussions, or games of chess and bridge. They enjoy intellectual exchanges and like to argue and debate many sides of an issue.

Deep Greens often live for their work and intellectual pursuits. Relationships can take a backseat. They can be oblivious of social conventions and may forget to observe rituals such as anniversaries or birthdays. They are more comfortable expressing thoughts than feelings, and can be unaware and uncomfortable with others' feelings and sensitivities. They dislike discussing personal issues and sentimentality, but they can let their guard down with people they trust. If they feel rejected, they usually keep it to themselves.

Deep Green parents place strong value on knowledge and learning. They foster intellectual independence and want their children to grow up expressing independent thought. They take family responsibilities seriously but can pursue their careers and intellectual interests at the expense of spending time with their families. Expressing warmth and affection to their children can be difficult. Deep Greens with a preference for Judging (ENTJ, INTJ) are often firm and consistent disciplinarians and tend to be controlling. Deep Greens with a preference for Perceiving (ENTP, INTP) are often more accepting and tolerant of their children's differences and don't try to impose their will on them.

Deep Green children and teens enjoy learning but need to be challenged or they may become bored. They are inquisitive and constantly questioning.

Deep Greens can be argumentative, strong-willed, and opinionated, and they are sensitive to being treated unjustly or unfairly. They are frequently either high achievers, at the top of their class (more often ENTJ or INTJ), or they feel school is a waste of time and are not interested in grades (more often ENTP or INTP). They like to be independent and often study subjects unrelated to the curriculum.

College is often more challenging and rewarding where they have more independence and can find other Deep Greens to relate to. Deep Greens with a preference for Extraverting (ENTJ, ENTP) are often sociable and involved in school activities. Deep Greens with a preference for Introverting (INTJ, INTP) enjoy being alone with their interests and are not as likely to participate in social activities.



### Knowledge Seeker (NT) Characteristics:

- . Problem Solver
- . "Why" Mentality
- . Very Complex
- . Visionary
- . Cool, Calm, Collected
- . Work is Play and Play is Work
- . Need for Independence and Private Time
- . Driven by Competence
- . Approaches Interpersonal Relationships in a Logical Manner
- . Intellectual
- . Perfectionistic
- . Analytical

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## How to get along with Deep Greens

- Let them know you appreciate their objectivity, knowledge, quick minds, and wit.
- Respect their need for independence and autonomy.
- Develop your own interests. Don't rely on them for all your companionship. Avoid being smothering or overly dependent.
- Engage in interesting and intellectually stimulating conversation with them.
- When communicating, try not to overwhelm them with you feelings.
- Don't be afraid to debate with them, and if you do, don't take their remarks personally.
- If you value the wisdom of their counsel and advice, make sure you let them know -- frequently!

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## Tips for Deep Greens

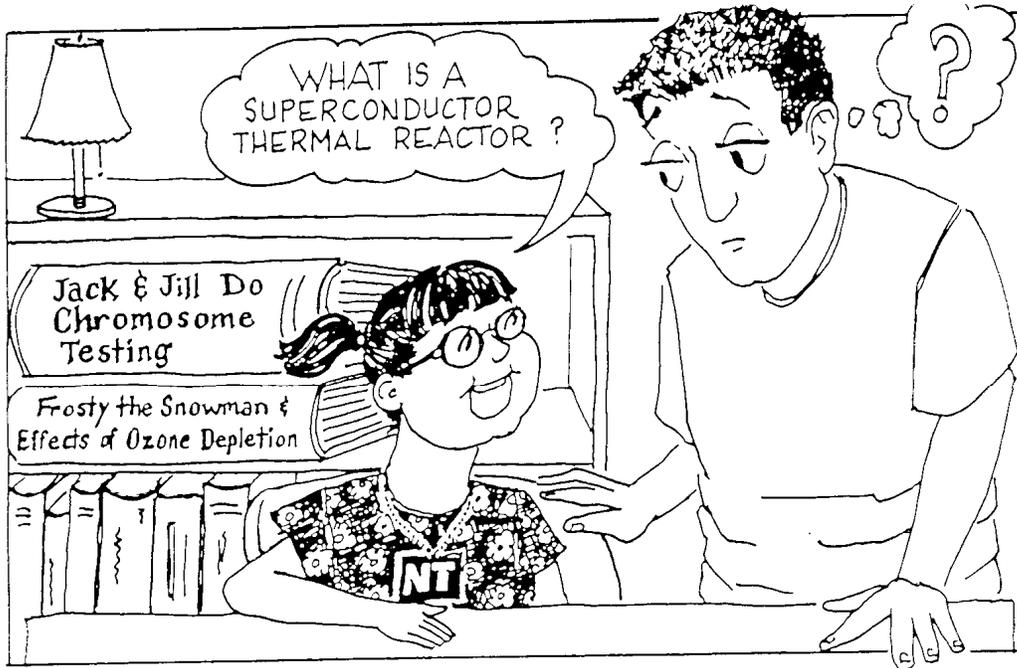
- Make time for your relationships. Avoid taking your loved ones for granted.
- Learn to listen and avoid analyzing or being critical when others are telling you their problems. Many times, people just want understanding and to be heard; not every problem needs to be solved.
- Avoid talking over other peoples' heads. Try to use vocabulary that is appropriate for the situation and company.
- Learn to express your emotional side and practice sharing your softness with people you trust.
- Pay attention to the practical applications of your ideas rather than just the innovative implications.
- Develop your Sensing side by enjoying good food, exercise, sensuality, or simply the joy of a flower in a garden.
- Notice the effect your behavior has on others. Be aware of people reacting defensively or withdrawing, as if they are intimidated by you.
- Learn to access your heart and body as well as your mind for information. Pay attention to physical clues in your body to help you identify your emotions and feelings.
- Recognize the limits of rational thinking and cerebral understanding.
- Do things just for the fun of it, not just to become more competent or to have more control.
- Learn to be more objective and to impersonally examine the consequences of your choices and actions.
- Discern what is actually being communicated, not just what is between the lines.
- Find friends who understand and appreciate you. Go to places where other True Blues are likely to be, such as classes in psychology, literature, art, or spirituality.
- Set realistic goals so you don't feel frustrated and disappointed when you don't accomplish all you hoped to. Wallowing in guilt and self-reproach is a waste of time.
- Value your unique contributions and strive to be your authentic self.

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## Core Needs of Deep Greens

**Mastery and Self-Control:** Deep Greens want to master whatever they set their minds to, while being able to predict courses of events. They must feel as if they have will power and control over themselves.

**Knowledge and Competence:** Deep Greens' worst fear is to be incompetent. They want to know and understand the operating principles of the universe. Developing new knowledge, solving abstract problems, conducting scientific research, and being an expert all meet these needs.



## Knowledge Seekers: NT Temperament

**NEEDS:** (1) Mastery and Self-Control  
(2) Knowledge and Competence

**VALUES:** (1) Progress  
(2) Ultimate Truths or Theories  
(3) Intelligence  
(4) Scientific Inquiry  
(5) Logical Consistency  
(6) Expert Relationships  
(7) Concepts and Ideas

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## Deep Green Innate Values

Deep Greens seek **Objective Knowledge** and **Truth, Concepts, Ideas**, and studying. Deep Greens promote **Progress** and **Scientific Inquiry**. They frequently find themselves in **Expert Relationships** where their friendships revolve around shared expertise and talking about knowledge. And of course, these all relate to **Intelligence**, as it is traditionally defined. It isn't just logic that appeals to Deep Greens, but **Logical Consistency**. This means that they want arguments and persuasions to be logical throughout. They are most likely to look at the whole system and value the logic of it. The following are just some of the inborn, intrinsic values of Deep Greens. They are especially important to keep in mind when looking for work that will be most fulfilling.

- Abstraction
- Accuracy
- Autonomy
- Brevity
- Cleverness
- Competence
- Cool, calm and collected under pressure
- Creativity
- Curiosity
- Doing what others say can't be done
- Efficiency
- Ethics
- Exploring new ideas
- Fairness
- Focus
- Freedom
- Future orientation
- Imagination
- Independence
- Ingenuity
- Innovation
- Intellectual achievement
- Intellectual challenge
- Intellectual stimulation
- Intelligence
- Invention
- Knowing how things work
- Knowledge
- Logic
- Objectivity
- Open-mindedness
- Opportunity to ask questions
- Power
- Precise language
- Privacy
- Rationality
- Self-confidence
- Self-mastery
- Self-reliance
- Self-sufficiency
- Solving problems
- Strategizing
- Technological breakthroughs
- Theory
- Truth
- Understanding fundamental principles
- Vision
- Wisdom

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## Knowledge Seeker (NT) Values

Abstraction	Future orientation	Mental challenge
Autonomy	Ideas	Objectivity
Brevity	Imagination	Precise language
Cleverness	Independence	Privacy
Competence	Individuality	Power
Cool-headedness	Ingenuity	Rationality
Creativity	Invention	Self-confidence
Curiosity	Innovation	Theory
Ethics	Intelligence	Truth
Fairness	Knowledge	Vision
Focus	Logic	Wisdom

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## Typical Annoyances and Stressors for Deep Greens

- Bureaucracy and red tape
- Committee meetings that have no point
- Dependent people
- Disorganization of system
- Ignorant people
- Incompetence in self or others
- Inefficiency
- Irrational and illogical people
- Labels
- Lack of control
- Lack of creative freedom
- Lack of freedom
- Lack of intellectual challenge/stimulation
- No new horizons
- Not knowing
- Off-task distractions
- Overly conservative people
- People who don't value knowledge and learning
- People who get in the way of executing strategy
- People who look at symptoms not root causes
- People who only trust their five senses
- Policies and procedures
- Rigidity
- Schedules that make no sense
- Too many rules
- Unfairness
- Unoriginality
- Unreasonable emotional outbursts

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## Typical Deep Green Roles

**Organizer or Director:** More directive and structured Deep Greens find themselves drawn to the roles of organizer and director. These roles involve defining relationships, which Directing Deep Greens are quite comfortable doing. The organizing is usually of a strategic, rather than a logistical, nature.

**Engineer or Inventor:** More informative and process-oriented Deep Greens find themselves in design roles that require keeping the information flowing to make sure that every contingency is covered. Think of engineering and inventing in a very broad sense. These roles are design roles and require analysis, usually of complex systems.

**Visionary:** This role comes naturally to most Deep Greens. They find it almost impossible to *not* think ahead, often way ahead of their time.

**Perpetual Learner:** This role relates to the core needs of knowledge and competence. Other temperaments like to learn, but for Deep Greens, learning is sustenance.

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## Typical Deep Green Skills

**Strategy:** Deep Greens tend to think of all the possible contingencies and develop multiple plans for handling all of them. In strategy, there is a level of abstraction required that is missing from the more logistical planning of the Guardian. To be strategic, one has to abstractly analyze a situation and consider heretofore unthought-of possibilities.

**Analysis:** Deep Greens have a talent for being at least one step removed from something, considering it in abstractness. Distinguishing components and their interrelationships involves the use of reasoning.

**Differential Thinking:** Talent for seeing differences. This penchant is so inherent in the intelligence of Deep Greens that they can hardly stop themselves from seeing differences.

**Marshal:** Marshaling is the tendency to lead or guide or array personnel in order, which is tied to strategy. Taken in this sense, it is the ability to see what skills are needed and to find people of the necessary expertise to get the job done and then mobilize them to do it.

**Design:** This is design in the sense of thinking of all the components necessary to make a system or an object work. The focus is not on variation as with the Artisan's design work. Deep Greens usually design a whole system, considering all the relevant aspects.

**Categorize:** Categories are naturally created from Deep Greens' differential thinking. This categorization process is integral to the mental functioning of Deep Greens. Some engage in it so much that they won't file things until the proper categories are set up!

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## **Typical Deep Green Behaviors**

**Knowledge Centered:** Nearly everything Deep Greens do is centered around the acquisition and sharing of knowledge. If they had their way, everyone would pursue knowledge (which they define differently than just information!)

**Forming Hypotheses:** Deep Greens approach nearly everything as a hypothesis. This is closely related to the need for knowledge and valuing scientific inquiry.

**Theoretical:** This relates to Spranger's Theoretic Value Type with a focus on theories or assumptions about everything. Deep Greens seem to have a capacity to look at situations from many different perspectives and to engage in "as if" thinking.

**Cold-Logical:** When one's favorite skills are to objectively analyze and when one's values center on concepts and knowledge, it can appear that one is cold in one's use of logic. This does not mean that Deep Greens are without feeling; rather, to be objectively logical, they believe one must separate from emotion. The frequent use of "one" instead of personal pronouns is an example of this objectivity.

**Oblivious:** Deep Greens can be so much "in their heads" (deep in thought) that they notice little else. They have the capacity to become so absorbed in thought as to not notice people or events around them, even if they are truly sensitive to these much of the time.

**Critiquing:** Analysis is not limited to objective events or data. It also gets applied to oneself, especially when one has not lived up to a level of competence expected of oneself.

**Perfectionistic:** Actually, all types can be perfectionistic in some ways about some things. For Deep Greens, this perfectionism usually applies to theories and concepts as well as the accurate expression of them.

**Infinite Time Orientation:** While they are future oriented in their strategic orientation, they often do not think of time. Rather, they are in pursuit of the ultimate truths or theories that transcend time-past, present, future. (This does not mean they are always late!)

**Problem Solving:** So great is the hunger for solving problems that they may seek out problems to solve. This is the application of analysis.

**Analytical:** Given that analysis is one of their favorite skills, they tend to analyze a situation before they do anything else so they can take a strategic approach.

**Inventing:** Deep Greens enjoy devising new and better ways of doing things. They rarely can stand to do something the same way twice.

**Skeptical:** In keeping with their theoretical and analytical stance, Deep Greens question everything. They realize there is always another way to view things, so they accept very little on faith.

**Conditionals:** Their language reflects their theoretical approach to life and is full of phrases like, "if...then", "tends to", "hypothetically speaking", and so on.

**Precise Language:** They want the words chosen to express precisely what is intended and may nitpick over the tiniest nuance of meaning. They are offended by imprecise and vague language. Sometimes the "if" is unspoken or often unheard and others assume a definiteness that is not there.

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## **Deep Green Innate Gifts and Talents**

These are just some of the inborn, intrinsic gifts and talents of Deep Greens. They are especially important to keep in mind when looking for work that will be most fulfilling.

**Analyzing** – examining the structure of something or how its constituent parts are put together in order to discover its true nature, inner relationships, or fundamental principles.

**Astuteness** – shrewdness, incisiveness, perspicacity, cleverness, intelligence, of good discernment and sharp judgment.

**Brainstorming** – generating or dreaming up ideas; considering multiple options and looking at every conceivable permutation before deciding on the most effective solution.

**Conceptualizing** – arriving at a concept or generalization as a result of things seen, experienced, or believed; conceiving abstract ideas in the mind.

**Consulting** – providing specialist advice to other people. This advice is often technical information or provides ideas to define, clarify or hone policies, procedures, capabilities, or product specifications.

**Critiquing** – evaluating or commenting on something or someone, giving an assessment of the good and/or bad features. Objectively pointing out errors in logic in a conversation.

**Curing** – restoring someone (or a living thing) to health, especially from an illness, disorder, or injury.

**Curiosity** – ever eager to know more and get new information.

**Debating** – talking or arguing about something at length, especially as part of a formal exchange of opinion to get at the truth of a matter.

**Deductive reasoning** – using reasoning to draw a particular conclusion from a general rule or principle.

**Deriving** – obtaining or creating new understandings by going to the source of where something comes from. For example, deriving new understanding by looking at the root meaning of a word.

**Designing** – using imagination and creativity to produce things that didn't exist before.

**Developing** – progressing, advancing, or in some other way improving a situation. This is especially applicable to research and *development*.

**Diagnosing** – identifying the root cause or nature of a condition, situation, problem, or fault.

**Discriminating** – discerning; able to identify subtle differences and inconsistencies.

**Editing** – preparing a text for publication by correcting errors and ensuring clarity and accuracy.

**Envisioning** – forming a mental picture of something that could occur or be possible in the future.

**Experimenting** – attempting to do something new or trying something to see what will happen; using tests and trials in order to make new discoveries or find the most efficient way of doing something.

**Exploratory** – searching, inquiring, or traveling through unfamiliar territory in order to learn more about it; often leads to new discoveries.

**Inductive reasoning** – using reasoning to create a general rule or principle from particular facts or examples.

**Inquisitive** – always asking how and why something works; inquiring, questioning, probing.

**Insightful** – capable of subtle and lucid perceptions about a subject.

**Intellectualizing** – considering things rationally and logically rather than emotionally or spiritually; explaining something by thinking or reasoning exclusively.

**Interpreting ideas** – establishing or explaining the meaning or significance of something.

**Inventing** – creating something new that has never been created before.

**Investigative** – carrying out a detailed examination or inquiry in order to understand how something (or somebody!) works.

**Judicious** – well thought-out; showing wisdom, good sense, or discretion, with the underlying aim of avoiding unnecessary inefficiency or waste.

**Learning/Learned** – Deep Greens love acquiring knowledge. They are like sponges absorbing new information everywhere they go. For this reason they are often learned.

**Logical thinking** – subjecting ideas to the process of rational thought.

**Perceptive** – quick to understand or discern things, especially new information.

**Perfectionistic** – having very high standards of performance for their own work.

**Planning** – developing an effective and efficient method of doing something that is worked out in the mind, usually in some detail, before the project is begun.

**Problem solving** – generating a solution to solve a problem, often after some trial and error or experimentation with different ideas.

**Proofreading** – checking proofs for errors.

**Researching** – studying materials and sources in order to establish new facts and/or reach new conclusions; investigation and experimentation.

**Scientific thinking** – free of any bias or prejudice caused by personal feelings. Technical, systematic, logical, controlled, objective, and cause/effect thinking.

**Strategizing** – carefully devising a plan of action to achieve a goal, especially long-range goal.

**Synthesizing** – combining different ideas, beliefs, opinions, views, and/or ways of doing things into a new, coherent whole.

**Theorizing** – speculating or forming a hypothesis about something.

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EMMA WAS BUSY GETTING HER FIFTEENTH COLLEGE DEGREE.

## Knowledge Seeker (NT) Natural Gifts & Talents

Analyzing  
Conceptualizing  
Consulting  
Critiquing  
Debating  
Designing  
Developing  
Diagnosing  
Editing  
Generating ideas  
Intellectualizing

Interpreting ideas  
Inventing  
Learning  
Observing  
Problem solving  
Proofreading  
Reasoning  
Researching  
Synthesizing  
Thinking logically  
Writing

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## Career Satisfaction for Deep Greens

I believe everyone on Earth would be most happy making a contribution to society in a way that expresses his or her own unique nature. Each of the four temperaments has its own unique set of innate core needs, values, gifts, and talents. Understanding your inborn, basic nature (i.e. temperament) can help facilitate your choice of career. We all know that there are numerous factors that affect career choice but understanding and fulfilling the innate desires of your temperament is one of the most important factors to satisfy for optimum health and happiness.

There are four Myers-Briggs types that are Deep Greens. They are: **ENTJ**, **ENTP**, **INTJ**, and **INTP**. You will notice that all of these Myers-Briggs types have the letters “**NT**” in common. **N** stands for **iN**tuition and **T** stands for **T**hinking. Having intuition dominant, Deep Greens are ingenious, abstract, theoretical, and visionary. They heed their inner, intuitive promptings and sixth sense more than outer, literal, factual promptings (even if ever so slightly). They are interested more in what could be than in what is. However, having thinking dominant, Deep Greens are thoroughly rational as well as intuitive. They tend to make decisions with their head based on objective reasoning, justice, policy, principles and impersonal criteria more than with their heart based on subjective reasoning, empathy, and personal values. Although ENTJs, ENTPs, INTJs, and INTPs are different in many ways, they have in common innate gifts and talents related to their Deep Green temperament.

Deep Greens are characterized by their inborn desire to understand the structure and function of the natural world in all its complexity. They are most interested in the abstract principles and natural laws that govern the world. They are theoretical, strategic, analytical, ingenious and pragmatic. They want to comprehend how complex systems work – be they mechanical, physiological, organic, cognitive, or social systems. They then synthesize this complex information, anticipate future trends, set long-range goals, and set out to develop their own models, theories, and systems to meet the forthcoming future needs they envision. Like True Blues, they see what’s possible. Like Bold Oranges, they act as efficiently as possible and do whatever it takes to achieve their objectives, circumventing rules and conventions if necessary.

What follows are some of the appealing majors and careers for Deep Greens. If you also look at the types of careers most suited to you from astrology, numerology, the Enneagram, the Myers-Briggs system, the aura color system, and multiple intelligences you will see a recurring theme identifying your greatest career potential.

So, if True Blues naturally focus on making decisions with their heart using compassion and empathy AND focus on “what could be” using their imagination, intuition, and idealism, what types of careers do you think would be appealing to them? Let’s take a look! Below is a list of careers, grouped into different career paths, that are most often appealing to True Blues.

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## Appealing Deep Green Majors



## Appealing Knowledge Seeker (NT) Majors:

Law	Physics
Philosophy	Biochemistry
Political Science	Oceanography
Linguistics	Archaeology
Architecture	Classics
Medicine	Mathematics
Psychiatry	Astronomy
Computer Science	Earth Sciences
Engineering	Chemistry
Biology	Film making

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## Appealing Deep Green Careers

According to Jonathan Niednagel, an acknowledged expert doing brain research on each temperament, Deep Greens are most gifted in logical abstraction and logical reasoning skills. Interestingly, **NTJs** process language principally in the verbal-oriented left brain and **NTPs** process language principally in the visual-oriented right brain, giving them slightly different talents that won't be differentiated here. For more information go to: [www.braintypes.com](http://www.braintypes.com).

**Entrepreneurship/Invention:** Like True Blues, Deep Greens are ingenious and focus on "what could be." Many of the greatest entrepreneurs and inventive minds in history have been Deep Greens. A few examples are: Sir Isaac Newton, Benjamin Franklin, Albert Einstein, Bill Gates, Stephen Hawking, and Thomas Edison.

Entrepreneur

Futurist

Inventor

**Medicine/Health Care/Mental Health:** The human mind and body are definitely complex systems to understand so many Deep Greens who have a sincere desire to relieve pain and suffering in people (or find a cure for diseases) are often drawn to the following fields.

Acupuncturist

Dentist

Medical researcher

Neuropsychologist

Medical doctor/physician/surgeon

Nuclear medicine technologist

Physician's Assistant

Podiatrist

Psychiatrist

Psychologist

Psychotherapist

Radiologist

Speech pathologist

Veterinarian

**Science/Math/Philosophy:** Deep Greens are most often very intelligent because of their gift for logical abstraction as well as inductive and deductive reasoning. For this reason the following occupations are natural draws for them.

Anthropologist

Archaeologist

Astrologer

Astronomer

Astrophysicist

Biologist

Biomedical engineer

Biomedical researcher

Chemist

Ecologist

Formulations scientist

Geophysicist

Logician

Marine biologist

Mathematician

Oceanographer

Philosopher

Physicist (kinetics – mechanics – quantum – theoretical)

Political scientist

Research scientist

Scientist (other)

Social scientist

Sociologist

**Computer Technology:** Computers are rational, logical, and efficient just like Deep Greens so many Deep Greens enjoy careers in the computer field. They also enjoy the challenge of debugging errors and problem-solving (albeit often infuriatingly).

Computer consultant

Computer programmer

Computer scientist

Computer systems analyst

Online multimedia content developer

Software developer

**Engineering/Construction/Environment:** For those Deep Greens who enjoy applying scientific principles to planning, designing or developing, many of the following careers will be appealing to them.

Construction project manager  
Engineer (aerospace – civil – design – electrical – ergonomics – forensics – genetic – materials – mechanical – software design – structural)  
Environmental planner  
Forensics criminologist  
Hardware systems designer  
Manufacturing technologist

Oceanographer  
Performance analyst  
Pilot project developer  
Prototype designer  
Real estate developer  
Structural dynamics analyst  
Urban planner/designer

**Law/Crime Prevention:** Deep Greens are extremely discerning, perceptive and discriminating. They will pick at every little point someone makes in a conversation (or want to) if their reasoning or logic is not sound. They are great debaters too with their incredibly analytical, sharp minds. Because of their logical thinking they are also interested in fairness and justice. Not surprisingly, Deep Greens make some of the best lawyers and criminologists.

Attorney/Lawyer

Criminologist

**Education/Instruction:** Since Deep Greens thrive on learning and being knowledgeable (as their name implies), it is only natural that they are drawn to professions that allow them to teach and instruct others about what they have learned. Because Deep Greens are deep, abstract, logical thinkers who grasp fundamental concepts quickly, they often make great teachers with their breadth of knowledge. They just need to guard against talking over people's heads!

Curriculum designer  
Educational consultant  
Health educator  
Historian  
Librarian  
Public speaker  
Research and development specialist

Research professor  
Teacher or Professor (especially of: computer science – economics – engineering – history – math – any of the physical or social sciences – philosophy – or any of the other Deep Green subject areas listed here)

**Business/Leadership:** Deep Greens who are business-minded, decisive, take charge types like to be in positions of authority, management, and leadership. They are competent, strategic planners and visionaries who easily delegate tasks to be accomplished. They also work hard and efficiently themselves to achieve their lofty goals.

Advertising executive  
Business analyst  
Business executive  
Business owner  
CEO/CFO  
College dean  
Corporate president

Corporate team trainer  
Corporate strategist  
Manager (bank – business – campaign – general)  
Military commander  
Politician  
Public works commissioner  
School superintendent

**Finance:** Deep Greens are master strategists and have the ability to figure out complex plans to achieve well-defined, long-range goals. When these goals revolve around making or managing money/stocks then the following occupations seem to be a natural fit.

Economist  
Financial planner  
International financier  
Investment analyst/strategist

Mortgage broker  
Stockbroker  
Systems analyst  
Venture capitalist

**Artistic/Creative:** Deep Greens not only have great reasoning and abstract thinking capabilities, they often possess considerable creative and/or artistic talent. What follows are typical creative careers that Deep Greens find appealing.

Actor/Actress  
Advertising director  
Architect  
Artist  
Conductor  
Designer  
Film director

Film producer  
Graphic artist/designer  
Journalist  
Musician  
Photographer  
Production designer  
Public speaker

**Writing/Critiquing:** As mentioned earlier, Deep Greens are most gifted in logical abstraction and logical reasoning skills. They are deep thinkers and often make great theorists and philosophers. Naturally noticing flaws and inconsistencies, they make great critics too. Much of what they write about or communicate has to do with understanding things on a deeper level or the underlying principles behind how something works. Not surprisingly, they are drawn to the following professions.

Art critic  
Book publisher  
Columnist  
Debater  
Editor  
Journalist  
Lyricist

Movie critic  
News broadcaster (TV)  
Newspaper editor  
Playwright  
Writer (especially ghost – grant – news – science fiction – script – speech – technical – textbook)

**Marketing/Sales:** Some Deep Greens (especially the extraverts) are witty, personable, and imaginative in dealing with others. They enjoy thinking on their feet and use their quick mind, innate confidence and sharp verbal skills to present their product or service.

Marketing specialist

Salesperson

**Consulting:** Many Deep Greens are so knowledgeable and expert at what they do and have the ability to solve problems/trouble shoot that they often become consultants to individual clients or major organizations and companies. The following is just a sample listing of consulting careers that appeal to Deep Greens.

Art advisor  
Building consultant  
Computer consultant  
Environmental planning consultant  
Efficiency expert  
Health and education consultant  
Human factors consultant

Labor relations specialist  
Management consultant  
Organizational development consultant  
Personnel systems designer  
Public relations specialist  
Strategic alliance coordinator  
Time-management consultant

**Other Professions:**

Airplane pilot  
FBI agent  
Operations and systems researcher

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